

Boutique Executive Search firm offering fantastic growth opportunity, competitive base salary, excellent commission system starting at 30% and great staff benefits.

To meet our ambitious growth strategy, we are looking to attract an entrepreneurial, creative and dynamic Consultant. You will work in collaboration with the team to deliver retained and contingent assignments on key accounts and PSL clients. This role will involve client facing activity and will require an individual who likes the 360 approach as Recruitment Consultant.

Your contribution and responsibilities

As an Executive Recruitment Consultant focusing on business development and assignment delivery, you will have responsibility for New Business Development and work on Key Accounts and for our PSL clients. This role will be responsible for delivering executive search, contingent recruitment and consultancy services to our client base.

The key responsibilities for this role are

- Business Development in new and existing clients.
- Delivery on Retained search and Contingent assignments.
- Assess and interview candidates against positions using our methodology.
- Speculative networking to build and engage a community of candidates.
- To leverage and develop relationships with candidates and executives to offer recruitment and executive search services within prescribed core and niche functional fields of expertise.
- You will contribute to the Bateman Collins Business plan and work with team members to foster a collegiate and professional working environment, conducting business in line with Bateman Collins' vision and values and reflecting the ethics of the business.

Your experience

You will need to be an experienced Consultant with 3 + years of experience. The ideal candidate would come from a Banking and Financial Services recruitment background, but this element is not essential. You will need to be passionate, hard-working, and enthusiastic and be prepared to push the limit of your abilities.

You should have a demonstrable track record of achievement within a professional recruitment, search or business consulting role. You will be motivated to succeed, possessing self-awareness with a desire to develop and challenge yourself and your colleagues to set new industry standards.